

*Decision Making*: an activity where people and computers systems cooperate

## **Decision Making: a complex task**

- uncertainty, multiple criteria, multiple agents
- combinatorial set of possibilities
- distributed problems, complex systems
- importance in organizations, Social impact

→ scientific support → rational preparation of decisions

## **Aim of decision sciences**

- help people make better decisions (complex environments, important issues)
- construct autonomous decision agents, with possibly different behaviors (value systems, attitudes towards risk), improve human experts

## Evaluation and decision models, axiomatic properties

- *Descriptive models*: describe how actual decision makers act
- *Normative models*: how individuals ought to make their decision
- *Prescriptive models*: recommendations that fits agent's preferences

## Algorithms

- determination of preferred elements (best choice, top-k, ranking, ...)
- problem complexity and algorithm complexity

## Decision Systems

- *Recommender Systems* (preference elicitation, elaboration of a recommendation) and *Interactive DSS* (interaction loop: preference model → generate a solution → get feedback → revise the model)
- Autonomous DS (e.g. path planning, resource allocation, credit scoring)

## Achievements

- Numerous successful applications of DS in various domains such as electronic commerce, transport, energy, security, medicine, biology, agriculture etc.

## Preferences are pervasive but not always accessible

- preference are not always stable nor well defined
- preferences cannot always be made explicit (confidentiality, privacy), e.g. priority assigned to some individuals in multiagent problems
- reported preferences might not be true. Manipulation of decision procedures (examples in Social Choice)
- experts may be reluctant to share their expertise (specificity, power)

**Available preference information might not be sufficiently rich** to apply a given decision theory (e.g. EU theory requires to quantify utilities of consequences and likelihood of events), we need several models

**Preferences do not necessarily match standard models**, standard decision theories do not always fit to observed human decision behaviors

**Elicitation can be practically infeasible** (compromise between expressivity of the model / complexity of the elicitation procedure)

**Humans do not trust the system** and need justifications, explanations

## Preference modeling (mathematical models)

- new models with enhanced descriptive capabilities (closer to humans)
- models fitted to the information level (preference, beliefs)
- axiomatic study of these models

## Preference representation (machine) and acquisition

- languages for preference representations (logic, graphs, utilities)
- preference elicitation procedures and learning of preferences
- succinctness vs expressivity

## Algorithms for preference-based optimization

- preferences based-search on implicitly defined domains
- distributed decision making and communication complexity
- collaborative filtering algorithms, case-based decision
- design of truthful mechanisms, complexity of manipulation,

## Interactive Decision Systems

- Human-machine or Human-Human collaboration for decision making
- Automatic explanation of decisions, argumentation theory